

Turning Technology Challenges into Business Momentum

IT advisory services delivered by former CIOs – not career consultants.

We Identify

opportunities to reduce risk, eliminate unnecessary spend, and accelerate growth.

For mid-market companies and PE-backed organizations, technology is one of the most consequential - and most frequently underestimated - levers for value creation. Gaps in IT governance, cybersecurity, systems, and leadership create real risk, drain capital, and slow down everything that matters.

Our strategic IT Advisory practice changes that. We are former CIOs who have operated inside organizations like yours. We roll up our sleeves, work alongside leadership, and deliver practical, independent guidance that aligns technology with your business priorities.

— OUR CORE IT ADVISORY SERVICES

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01

Comprehensive IT Assessments

End-to-end evaluations that provide immediate clarity and direction. No software or solutions to sell - just objective findings and next steps.

- **Buy-side IT due diligence** - risks, gaps, and opportunities pre-close
- **Sell-side IT exit readiness** - strengthen posture, resolve risk exposure
- **Post-close IT value creation planning** - Day-1 prioritized roadmap tied to deal thesis
- **Strategy development** - translating findings into a 1-3 year roadmap
- **Governance, staffing, systems & cybersecurity review**
- **AI readiness & data governance** - usage policies and data security controls

OUTCOME: A clear, prioritized roadmap aligned to your business goals.

02

Independent IT Oversight & Advisory

Objective guidance to help leadership make better technology decisions.

- **Review & validation** of major initiatives (ERP, data platforms)
- **Reassessment & reprioritization** of prior IT plans
- **Prioritized investment** and spend allocation recommendations
- **Cybersecurity risk management** oversight
- **Third-party provider recommendations** and selection support
Vetted referrals - through proposal and selection

OUTCOME: Reduced risk, stronger decisions, and better value creation alignment.

03

IT Cost & Vendor Optimization

Ensure you're getting the right services at the right price.

- **MSP spend** and performance review
- **Vendor contract evaluation** and rationalization
- **Service level alignment** to your business needs

OUTCOME: Cost efficiency, improved service quality, stronger accountability.

04

Fractional CIO & Leadership Support

Experienced IT leadership without the full-time overhead.

- **Monthly retainer-based** CIO advisory
- **One-on-one coaching** for IT leaders
- **CFO & executive team** technology support
- **Permanent CIO/IT leader placement support** - role definition, candidate review, structured onboarding

OUTCOME: Stronger leadership, clearer direction, and a clear path to permanent IT leadership.

— CROSS - CUTTING CAPABILITIES



Cybersecurity & Risk

Risk management oversight & cyber posture assessments



AI Readiness & Data Governance

Usage policies & data controls to leverage AI confidently



M&A Diligence

Buy-side & sell-side technology diligence & exit readiness



Why leaders choose Growth Operators IT.

Practical, scalable, operator-led advisory - focused on speed, risk reduction, and value creation at every stage of ownership

— TRUSTED BY 111+ PRIVATE EQUITY FIRMS ● ● ●



— WHY GROWTH OPERATORS IT? ● ● ●

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- 01 **Operator-Led**
Unbiased advice with no implementation agenda or vendor relationships to protect.
- 02 **Objective & Independent**
Delivered by former IT executives, not career consultants. We've sat in your chair.
- 03 **Right-Sized for Mid-Market**
Practical, scalable solutions without the complexity or cost of large consulting firms.
- 04 **PE-Aligned**
Focused on speed, risk reduction, and value creation at every stage of ownership.

— WHO WE SERVE ● ● ●

- AUDIENCE 01**
Private Equity & Portfolio Companies
IT due diligence, post-close planning, and ongoing advisory support across the hold period.
- AUDIENCE 02**
Mid-Market Organizations
CEOs, CFOs, CIOs & IT Executive teams, undergoing change, growth, or technology modernization, who need an independent and experienced perspective.

— THE VALUE WE DELIVER ● ● ●

- ✓ Clear, actionable insights — not theoretical recommendations
- ✓ Reduced risk across systems, vendors, and cybersecurity
- ✓ Faster alignment between technology and business priorities
- ✓ Better outcomes from critical technology investments

LET'S START THE CONVERSATION

Reduce Risk • Eliminate Spend • Accelerate Growth

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