

EDUCATION

MBA, Finance University of St. Thomas

BA, Accounting & Business Administration St. Catherine University

Certifications CPA (inactive)

Six Sigma Greenbelt

EXPERIENCE

Mergers & Acquisitions - Finance 3M

Sr. Financial Analyst Veeco Instruments

Finance Manager - Projects & Analysis
Ecolab

Sr. Financial Analyst - Mfg Operations / Supply Chain Planning & Analysis Ingersoll Rand/Trane

STRENGTHS

Analytical Problem-Solver Strategic Creative Thinker Collaborative Financial Trainer

Sue Schaaf

Director

612-759-1844

sue.schaaf@growthoperators.com https://www.linkedin.com/in/sue-schaaf-0782176

Sue has over 20 years of experience in finance, accounting, manufacturing/supply chain, and M&A in small and large companies. She enjoys collaborating with people across all functions to identify and create a path to financial improvement, growth, and success using a data driven approach to decision making. Sue has a passion for helping the companies she works with to drive business improvement and profitability by identifying areas of need and creating tools and processes to support the change.

AREAS OF EXPERTISE

Planning / Analysis / Decision Support

Leads cross-functional planning and forecasting processes, annual budgeting/operating plans, long range plans and strategic planning.

M&A Financial Modeling & Analysis

Profitability Improvement

Gross margin, sales cycle/revenue conversion, pricing, revenue growth & cash flow strategies.

Operational Finance

Extensive manufacturing & supply chain experience.

INDUSTRY EXPERIENCE

Manufacturing Medical Device Supply Chain Semiconductor Capital Equipment Industrial Healthcare



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